



UnitedFood

يونايتد فود

COMPANY OVERVIEW

*Your all in one food service partner in KSA*





A rely on  
**PARTNER**  
& a go to  
**SUPPLIER**



# A GLIMPSE OF UNITED FOOD:

*Having our headquarters in Riyadh, Saudi Arabia, we take pride in calling ourselves one of the leading supplying companies in the Kingdom, offering high-quality products, and driven by our customer satisfaction, and a standard of excellence commitment.*







# A GLIMPSE OF UNITED FOOD:

*With a wide range of fully customizable, certified high-quality products, we were able to become a key supplier to prominent food and beverage brands including well known coffee shops & hotels such as Starbucks, Caribou, Intercontinental Hotel and many more.*

*By ensuring precise supply, consistent quality and safety as well as building strategic partnerships with 5 companies over the past 15 years, with one of them being one of the best logistics companies in the region, we aspire to become your “partner of choice”.*





# Vision

*Our vision at United Food is to be the leading provider of premium food products, beverage solutions, and unmatched hospitality services across Saudi Arabia. We aspire to set new industry standards for quality, safety, and taste, while continuously innovating to meet evolving consumer needs. Our relentless focus on customer satisfaction and our commitment to excellence will propel us toward sustainable growth, making us the trusted choice for businesses throughout the Kingdom.*

# Mission

*At United Food, our mission is to consistently deliver superior quality food products, beverage solutions, and exceptional hospitality services in the Kingdom. We are dedicated to providing fresh, safe, healthy, and flavorful products that meet up the standards of our customers. Our unwavering commitment to customer satisfaction and a relentless pursuit of excellence drives us to exceed expectations and create lasting value.*





# A THRIVING PARTNER NETWORK

*Because our clients look to us to fully support their businesses, we have formed solid true business partnership with 4 main thriving entities suppliers, manufacturers and service providers over the years, which are Reman Logistics, Top Taste, Al Yasra foods & Hayat waters.*

*Together, with those 4 entities, we form one of the most integrated privately owned F&B companies in Saudi Arabia with a supply chain that spans from raw material and ingredients sourcing, manufacturing and production to distribution.*

*As a result we now boast an excellent portfolio of solutions that best match our partner's specific needs and supports them every day.*



TOP TASTE  
BAKERY & CATERING

alyasra  
FOODS





# OUR PARTNERS



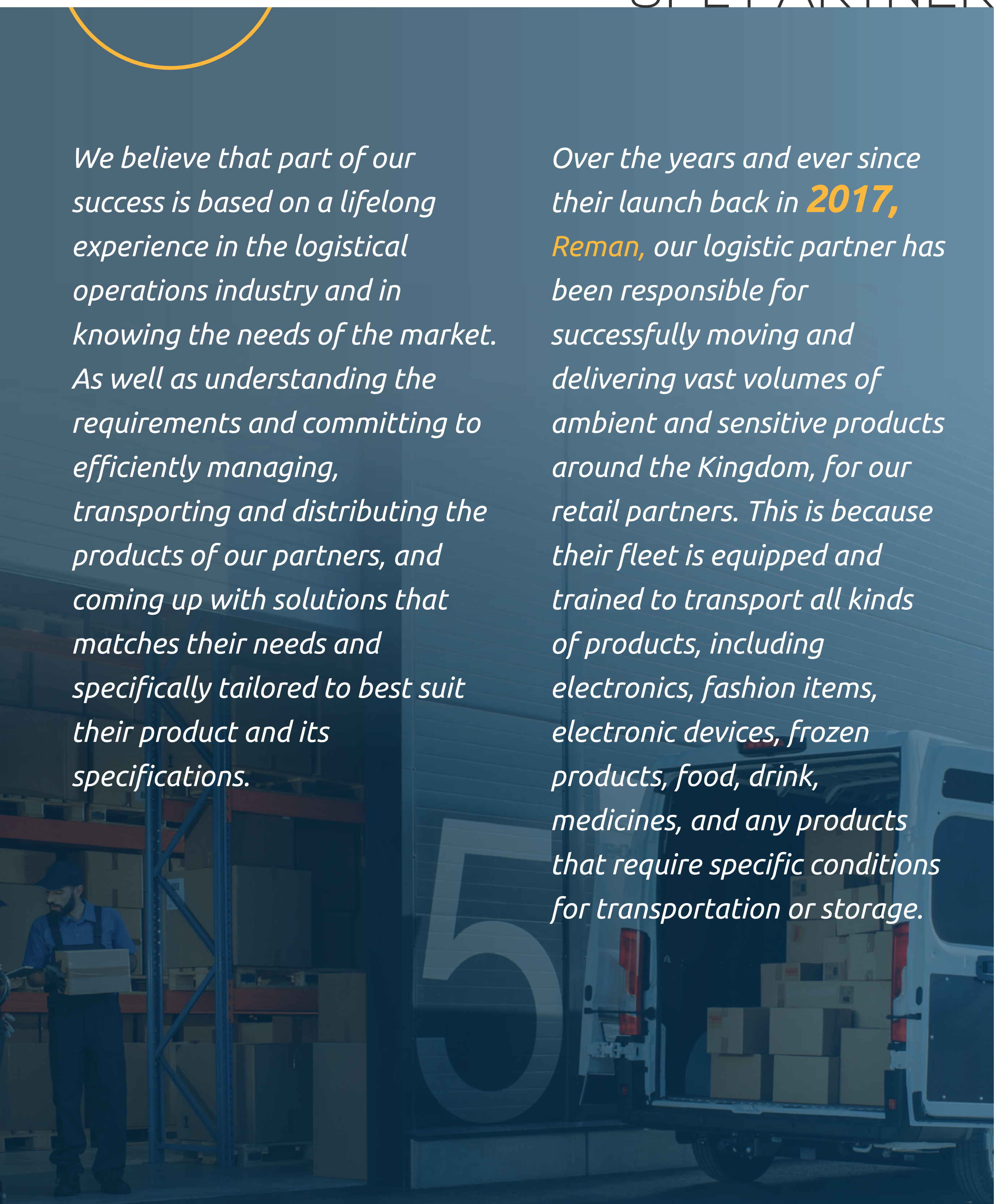




## YOUR 3PL PARTNER

*We believe that part of our success is based on a lifelong experience in the logistical operations industry and in knowing the needs of the market. As well as understanding the requirements and committing to efficiently managing, transporting and distributing the products of our partners, and coming up with solutions that matches their needs and specifically tailored to best suit their product and its specifications.*

*Over the years and ever since their launch back in **2017**, **Reman**, our logistic partner has been responsible for successfully moving and delivering vast volumes of ambient and sensitive products around the Kingdom, for our retail partners. This is because their fleet is equipped and trained to transport all kinds of products, including electronics, fashion items, electronic devices, frozen products, food, drink, medicines, and any products that require specific conditions for transportation or storage.*





*Providing services to a wide range of businesses across different industries, **REMAN** Logistics has never failed to provide us with quality service delivery. Thanks to their experienced and well-trained employees and staff.*

*Due to their commitment and precision, we are able to grow our business and stay ahead of the competition within our field and forming more successful formidable partnerships.*

*Their services include: Logistics, Warehousing, Distribution and Transportation.*

*To put **Reman** into statistics, it is **100% Saudi** owned with a fleet of **50** temperature-controlled vehicles distributing to a total of **500** customer in KSA on a day to day basis, supported by their **13** (freezer and chiller) warehouses that are spread all around the kingdom for optimum conveniency and allowing them to deliver products to their destinations within a **12** hour time period.*



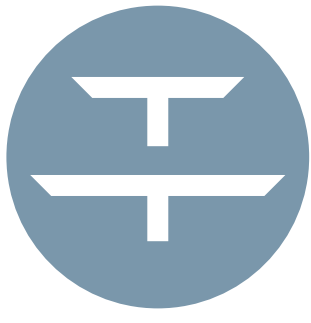




# OUR CLIENTS







# TOP TASTE

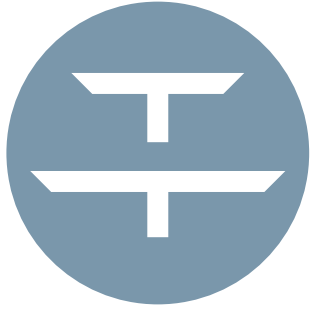
BAKERY & CATERING

## OUR PARTNERS

*Ever since their establishment in **2007**, their passion is all about creating culinary excellence. Top Taste is a leading Saudi provider of distinctive catering products, serving more than **1000** clients (500 of which are based in KSA) with the highest quality food products and services with a **100%** customer's satisfaction. Up until 2021, they have produced and delivered more than **21** million sandwiches and created **400** food recipes that are tailored and meets their clients' needs and requirements.*







# TOP TASTE

BAKERY & CATERING

## OUR CLIENTS







## OUR PARTNERS

*Alyasra Foods is a regional GCC leader in selling, marketing and distributing food products to hotels, restaurants, caterers and retail. Their robust regional network supports customers and suppliers in Kuwait, Saudi Arabia, Iraq and UAE. Partnering with exclusive brands is what sets them apart from other competitors, and their commitment to sourcing the highest quality products is what keeps them coming back for more. They have been in the industry for more than **30 years**, establishing **20+** multi-temperature distribution facilities that serves more than **600** global brands.*

*Not only that, but they also provide a complete, on-trend beverage needs solutions that is backed by top-notch machinery, regional training centers, a dedicated team of install and repair technicians, professional baristas and sales representatives who know the equipment and the business across **Kuwait, KSA and UAE**.*



# alyasra FOODS



## OUR CLIENTS







## OUR PARTNERS

*Hayat is our refreshing quality water supply partner.*

*It began supplying water to the Kingdom of Saudi Arabia in **1993** and has been bringing refreshment to our loyal customers across Saudi Arabia ever since, with a production line of **40,000** package a day.*

*It is also the official water supply for various lounges in different airports around the kingdom, as well as for a range of big entities in KSA.*

*The Hayat factory is equipped with the most innovative facilities and machinery to test and analyze the quality of water, produce all types of packaging and containers for the Hayat product range.*







## OUR CLIENTS







**JAK**

## OUR PARTNERS

*JAK is our one-stop shop partner that provides our clients with an online experience to purchase from several categories including packaging, bakery, beverages, cafe equipment and more. The JAK platform has features that will elevate the way you order stock and supplies for your business with a promising delivery time period of **48-24 hours** while offering a variety of products which are of exceptional quality and up to your standards.*





# OUR CAPABILITIES

*With constant improvements in all areas of our business, in addition to having several long term partnerships with various supplying establishments and a logistics company, gives us the perk of having access to fresh ingredients, customized food products, inventory & facility spaces, as well as multiple logistic services.*

*Therefore, we are able to diversify our production capabilities and broaden the range of products we offer our partners and allows us to work with them with no hassle for any specific requirement they may have, while of course, maintaining our reputation in delivering reliability and quality based on Standardized Operating Procedures (SOP).*



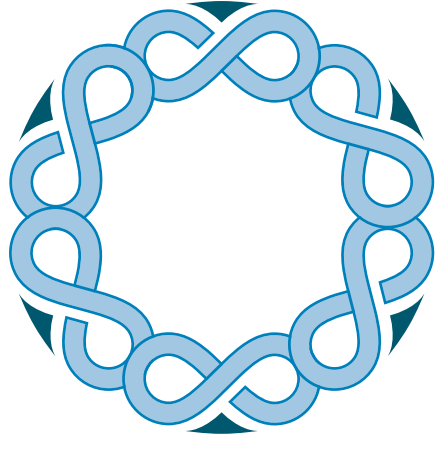


# OUR CAPABILITIES

*Thanks to our temperature controlled facilities and transportation vehicles, products can be delivered ambient or frozen. And because we are capable of running segregated production process, we are able to serve multiple critical chains at the same time and respond to their rapidly changing needs and requirements independently without any mix up. This give our partners the surety that their chains are in good hands.*

*Long story short, we are capable of meeting your needs.*



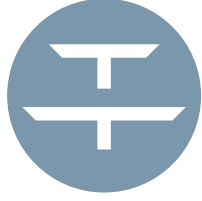


National Supplies

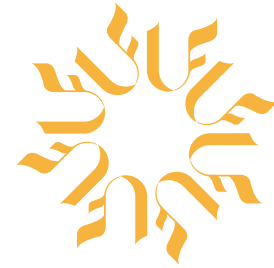
**BACH**<sup>®</sup>  
INTERNATIONAL



**Padel Gulf Sports**



**TOP TASTE**  
BAKERY & CATERING



**UnitedFood**  
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Gulf Range  
Company Ltd.



Gulf Industrial  
Development Co.



ALKHALEJIAH



**BASICXX**  
FASHION FOR LESS

**HAYYAK**

**Alfehrest**<sup>®</sup>  
medical company

**ZULFI**  
Welding Solutions



alyasra  
FOODS



**STANBROKE**



MAKANI  
مكاني





alyasra<sup>o</sup>  
FOODS



*Green  
Giant.*





alyasra<sup>o</sup>  
FOODS

**TOSCHI**  
VIGNOLA

 **AZKOYEN**  
GROUP

 **Ligi**  
**ONLY**  
ORGANIC

 **EMBORG**

 **Unilever**  
**Food**  
**Solutions**

**BUNGE**

*Chefs*  
CHOICE

 **Arla**

 **OLDENBURGER**

 *Ocean's Pride*  
Seafood

***Vend it***

*Chefs*  
CHOICE

**Sysco**



# Environmental Responsibilities

*We take our environmental responsibilities very seriously, as one of our fundamental principles is to promote and implement environmentally friendly practices and minimize any harmful impact as much as possible.*

*We are working strategically in every way possible to reduce the amount of waste we generate from our facilities and throughout the whole supply chain process.*

*Packaging serves an essential role in maintaining freshness and safety, but waste from plastic packaging is an issue on the rise in our industry.*

*Therefore, UNITED FOOD's dedication to innovation and environmental aspects outspreads into packaging and we are committed to reducing waste derived from packaging through the use of biodegradable materials and repurposing any food waste.*





# GET TO KNOW OUR CULTURE

*At UNITED FOODS we have always held the belief that it is the people behind the process that make us truly the best in class. Therefore, embracing social responsibility and high standards is something we are sincerely committed to and proud of, as this reflects the way we do business and engage with whom we have an impact on, such as our employees, suppliers, partners and customers.*

*We always make sure each and every employee feels part of the UNITED FOODS family by encouraging development and growth in all our staff and are treated with respect, fairness and equality.*

*Strict policies are placed within our workplace culture to ensure responsible treatment is held in case of any measure or conduct that falls below our expected standards.*

*Our culture is also based on having a transparent and honest approach with our partners. This is our way in making a positive impact on the community in which we operate in and helping them achieve their objectives.*



# THE HIGHEST LEVEL OF FOOD SAFETY & INTEGRATION

*Producing Z , high-quality food and beverage products that consistently satisfy customer needs and comply with health and food safety regimes has always been our first priority.*

*Our quality assurance and safety procedures start with the careful ingredient selection from our supplying partners, all the way to risk assessment and auditing of the manufacturing processes. We closely monitor every batch of products through our supply chain and production facilities and frequently check that our supply partners are also abiding to these standards.*

*A quality assurance team working in an in-house lab is dedicated to perform regular checkups since our policy is based on zero tolerance in terms of hygiene and safety for all ongoing operations inside the facilities. The checkups are also outsourced to guarantee precise results. Therefore, you can rest assure that your deliverables from us will be as good and safe as expected.*



# CODE OF CONDUCT

## Suppliers:

*We conduct severe assessments to verify safety procedures & product quality. We hold our supplying partners accountable to our Supplier Code of Conduct. We execute ongoing inspections to ensure food safety and product quality.*

## Facility:

*We train our staff and chefs to our food safety & hygiene practices. We implement strict hygiene & food safety policies. We conduct checkups at every facility to confirm our strict food safety procedures. We stay up to date with evolving technology that validates HACCP measures. We dedicate cold & dry storage spaces.*

## Distribution:

*We conduct safety audits to ensure a safe transportation and distribution environment. We dedicate temperature controlled refrigerated vehicles.*







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